

Decision Logic – Instant Bank Verification

In an attempt to simplify our income verification process, Santander Consumer is working with *Decision Logic* to provide a quick and effective verification tool. This process will bypass the need for a pay stub in many cases and will get your customers driving sooner!

The Process

Santander Consumer can send a text message or email to your customer with a link. Once the customer clicks on the link, they will follow the instructions and steps illustrated below. Santander Consumer will be able to obtain a summary of the bank account activity for the past 90 days. We hope to see things like, consistent deposits, payroll deposits, Canadian Child Benefit, pensions, etc.

Getting Started

In order to use this tool, customers must have the following:

- 1. Access to online banking
- 2. Email address or Text messaging (Shown below)
- 3. Internet Access via smart phone/computer

Once you have confirmed that the customer qualifies, the first step is to contact our Income Verification department.

1-888-486-4356 x 5026

- 1. Please have the reference number for the approved deal ready
- 2. Our analysts will submit a form through Decision Logic using the applicants name and cell phone number, email address, or both.
- 3. Once the analyst has submitted the information through Decision Logic, the applicant will receive a text message or email in no less than 5 minutes.
- 4. If there is no response from the customer after 10 minutes, our income team will call the number provided to troubleshoot with the customer.

SMS Form (TEXT) Example

With the text option, the customer will receive the following SMS (text):

Dear Michael, please complete your verification request through DecisionLogic: <u>https://</u> <u>decisionlogic.com/8BRS66</u>	
Reply STOP to end texts	

Select the Decision Logic link; the following authorization form will open, select the check box, and press 'I Agree' to proceed:



Email Form Example

With the email option, the customer will receive the following email. CLICK the link to continue.

Santander Consumer
Dear Michael Draper,
DecisionLogic is a bank account verification service in the financial services industry. Santander Consumer has requested a bank account verification to complete your financing application.
Bank account verification is a fast, secure and routine fraud-prevention measure used when applying for financing.
On average, verification takes 2 minutes or less to complete on a mobile device or desktop computer. To get started, let's find your bank. Please click this link to continue: <u>https://www.decisionlogic.com/PCYP45</u>
Thank you for your business!
Santander Consumer
The event and any attachments are contributed and may be protected by its glapsolage. Byou are not the intended receipter, the aware that any disclosure, copying distribution or use of this enail or any attachment is prohibled. Byou have received this email in error, please notify the sender immediately and delete this copy from your replem. Thank you for your cooparation.

After the first step (email or text) the process is exactly the same with either option moving forward.

At this point the customer will be required to enter their first and last name, as well as the Financial Institution they bank with. Once the information is entered, select <u>Next</u>.

Santander Consumer		
Instant Account Verification		
First Name Michael Last Name (Praper Bank (Please Choose I want to search for my bank Next		
Why Verify	Safe and Secure	Need Help? Contact Us
Fast Turnaround Get your approval much faster than using other methods.	Industry Level Security This service uses industry-level security with 256 bit encryption.	Santander Consumer Support@SantanderConsumer.com 888-888-8888
Bigger Approvals Your lender may be able to qualify you for a higher approval amount when you are a DecisionLogic verified borrower.	Read-Only View Only you have control of your bank account. Information entered here is limited to read- only access. Security Learn more about our <u>security</u> .	DecisionLogic support@decisionlogic.com 856-586-0202

During this step the customer will need to enter their Username and Password used for their online banking, once complete select Next



Note: The username is sometimes the customer's bank card number, account number or a name given by the financial institution. The customer will use the <u>exact same credentials</u> as they use when logging in to do online banking.

If all information is accurate, the customer will be redirected to the following page, and the banking summary sent to Santander Consumer for a quick review!



The customer's information will be sent to a member of our income verification team. They will review and communicate with the dealer through the portal messages. If you have any questions or concerns please don't hesitate to contact the income team, or your local Regional Manager for assistance.

In order to make things as clear as possible, it's a good idea (not mandatory) to send the income department a note about the nature of the applicant's income.

Example: The applicant is a sub-contractor! You should see consistent deposits as he is paid via cheque for each job he completes. He often completes several jobs a month. Please feel free to contact me if you need anything else. Joey B. 416-887-9987